

Firm Cyclicality and Financial Frictions

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The views presented in this paper are our own and do not represent the views of Danmarks Nationalbank

This paper

- 1 Empirics, SIZE \times AGE:
 - Different patterns in levels, growth rates and cyclicalities both real and financial variables
 - Effects of leverage on growth rate and cyclicalities
- 2 Model with firm heterogeneity and financial frictions
 - Standard borrowing constraint is not able to match the data
 - Financial frictions + heterogeneous returns to scale
 - Effectiveness of policies: wage vs credit subsidy

Literature

- Financial frictions as amplification mechanism: Bernanke and Gertler (1989); Gertler and Gilchrist (1994); Bernanke et al. (1999); Crouzet and Mehrotra (2020)
- Cyclicity by size: Gertler and Gilchrist (1994); Khan and Thomas (2013); Gavazza et al. (2018) vs Moscarini and Postel-Vinay (2012); Mian and Sufi (2014)
- Size vs age: Fort et al. (2013); Haltiwanger et al. (2013)
- Modelling framework: Khan and Thomas (2013), Bernanke and Gertler (1989); Kiyotaki and Moore (1997); Bernanke et al. (1999); Jermann and Quadrini (2012)
- Cyclicity of firm financing: Covas and Haan (2011), Jermann and Quadrini (2012); Crouzet (2017); Begenau and Salomao (2018); Nikolov et al. (2018)
- Two closest papers: Crouzet and Mehrotra (2020) and Dinlersoz et al. (2018)

Data

Sources and coverage

- Administrative micro-level datasets, 2001-2018
- Tax information from SKAT + survey by Statistics Denmark
- 90,000 firms per year, 1.25M firm-year observations
- Variables:
 - employment, sales, value added,...
 - debt, assets, equity
- All non-finance sectors
- All firm sizes
- All ages

▶ details

▶ details

Empirical results overview

Goal: recover AGE \times SIZE interaction

Empirical results overview

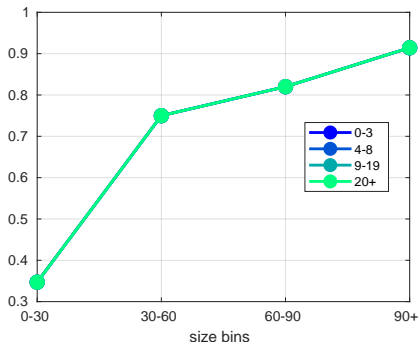
Goal: recover AGE \times SIZE interaction

- 1 Cyclicalities of sales, employment, debt and assets

Cyclicity of employment

Only size

$$g_{i,t}^{emp} = \sum_j (\alpha_j + \beta_j g_t^Y) \mathbb{1}_{i \in J_j} + \sum_l (\gamma_l + \delta_l g_t^Y) \mathbb{1}_{i \in S_l} + \varepsilon_{i,t}$$

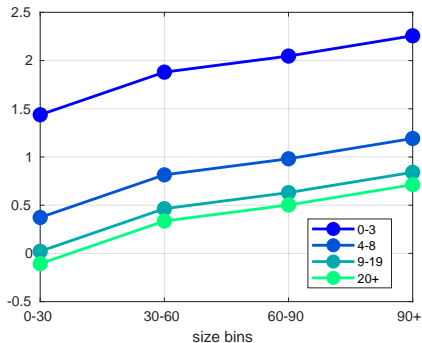


(similar framework to [Crouzet and Mehrotra \(2020\)](#))

Cyclicity of employment

Additive size and age

$$g_{i,t}^{emp} = \sum_j (\alpha_j + \beta_j g_t^Y) \mathbb{1}_{i \in I_j} + \sum_k (\alpha_k + \beta_k g_t^Y) \mathbb{1}_{i \in A_k} + \sum_l (\gamma_l + \delta_l g_t^Y) \mathbb{1}_{i \in S_l} + \varepsilon_{i,t}$$

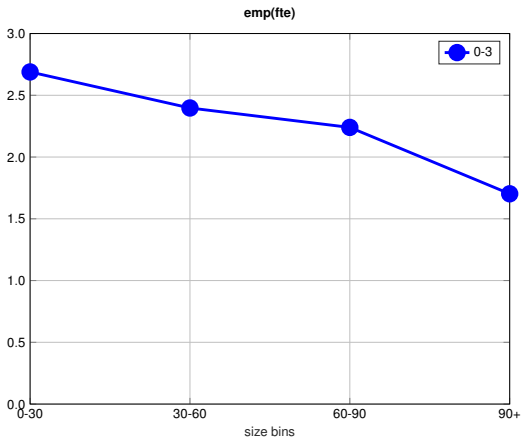


(similar framework to [Dinlersoz et al. \(2018\)](#))

Cyclical employment

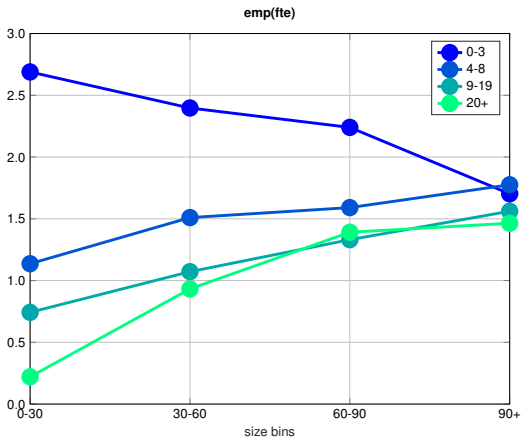
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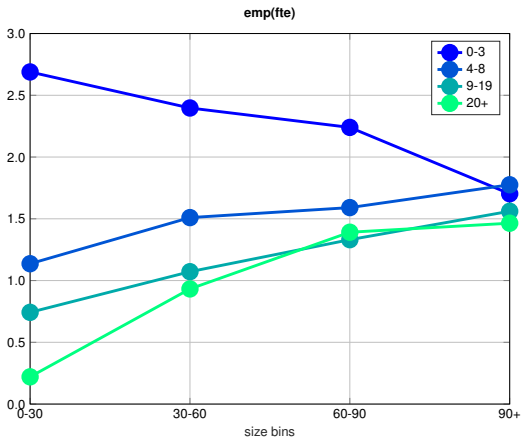
- Entrants: **higher** over all, **falls** with size

Cyclical employment



- Entrants: **higher** over all, **falls** with size
- Everybody else: **increases** with size

Cyclicity of employment



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⇒ large firms are much more alike than small firms

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Goal: recover AGE \times SIZE interaction

- 1 Cyclicity of sales, employment, debt and assets

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 - conditional on size: young firms more cyclical than old
 - conditional on age: large more cyclical than small (apart from entrants)

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 - conditional on size: young firms more cyclical than old
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- 2 Document the size \times age heterogeneity in the distribution of levels and growth rates of variables of interest
 - unlike capital in models, assets differ by age in each size category
 - *on average*, only very young firms grow (strongly decreasing in size), firms above 10 shrink (weakly increasing in size)

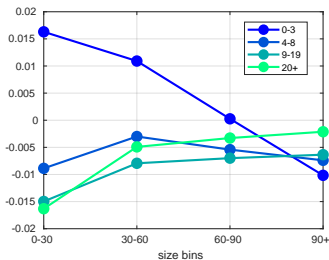
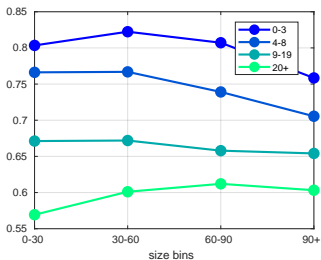
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▶ results

Level and growth rate of Leverage



- Debt/Asset ratio is **generally falling with age**,
- Both debt and assets growing \Rightarrow assets are growing faster than debt
- However, for **small AND young** DA is **increasing**
our interpretation: small AND young cannot borrow as much as they want

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 - **Over age, both debt and assets increase**
 - for most firms, assets grow faster than debt \Rightarrow D/A \downarrow
 - for **young and small**, debt grows faster \Rightarrow D/A \uparrow

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- 3 **Effects of leverage on cyclical**
 - not uniform across variables
 - effect of leverage at least partly independent of Size x Age controls

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Our interpretation: different forces operate along size and age

- cyclical worsening of financing hits young firms particularly hard
- large firms more exposed to aggregate business cycle

Model introduction

Questions:

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- What are the effects of different policies in such a model?

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- + heterogeneity in returns to scale

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- + starting net worth, superstar firms, entrant productivity penalty

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Heterogeneous firm model with financial frictions

- + heterogeneity in returns to scale
- + starting net worth, superstar firms, entrant productivity penalty
- exogenous entry and exit
- (almost) no productivity shocks after entry

Model - firm problem

- Production function: $q_i = z_i f(k_i, l_i)^{\eta_i}$
- Aggregate output $Q = \left(\int_0^G q_i^\theta di \right)^{\frac{1}{\theta}}$
 \Rightarrow i-th firm demand: $q_i = p_i^{-1/(1-\theta)} Q$
- Profit function:

$$\pi = \max \left\{ q^\theta Q^{1-\theta} - wl \right\}$$

- Leontief production function $f(k, l) = \min \left\{ k, \frac{l}{\alpha} \right\}$ implies

$$l^*(k) = \alpha k$$

$$\pi(k, s, g) = z^\theta k^{\eta\theta} Q^{1-\theta} - \alpha wk.$$

- Firm borrow at rate r s.t. $b \leq \lambda p_K k$

Model - firm shocks

- Heterogeneous productivity: $z \equiv z(s, q) = z_s^S z_g^G$
 - z^S : firm "quality" \rightarrow contributes to size dispersion
 - z^G : age component \rightarrow penalty for entrants
- Timing of shocks:
 - at entry:
 - z_s^S and η (currently perfectly correlated)
 - every period:
 - age specific exogenous exit
 - transition to superstar state
 - new (much larger) z_i and η_i
 - allowed to issue equity, become unconstrained

Model experiments

- 1 Simple steady-state focused model does not match the data
"Steady-state calibration"

- setting:
 - no heterogeneity in rts
 - entrant productivity penalty
 - uniform initial net worth
- finding: no combination of MIT shocks to collateral constraint, interest rate and tfp can replicate the cyclical results from the data

▶ calibration

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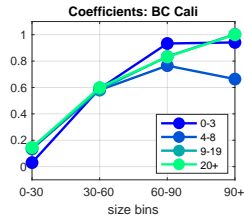
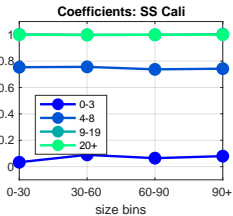
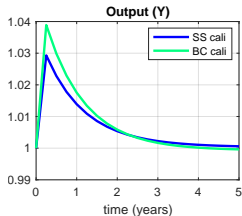
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- ▶ calibration
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- 3 Policy experiments:

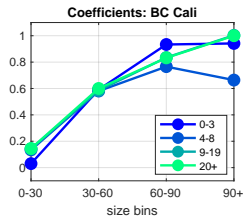
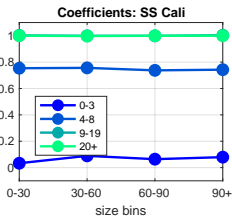
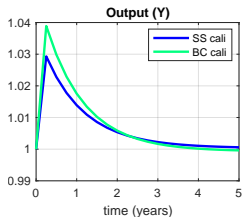
- labour subsidy
- debt relief

Policy experiments - Labor subsidy



- SS calibration delivers slightly amplified aggregate response

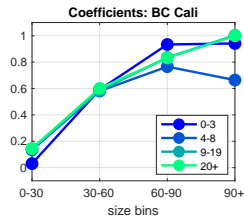
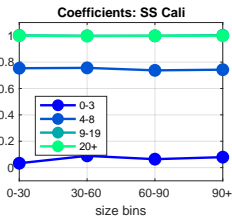
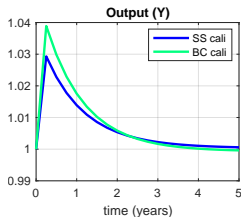
Policy experiments - Labor subsidy



- SS calibration delivers slightly amplified aggregate response
- Who reacts?
 - SS calibration: old firms react more, regardless of size
 - cyclical calibration: large firms react more, regardless of age

Why? Large entrants less constrained in cyclical calibration

Policy experiments - Labor subsidy

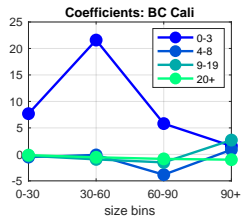
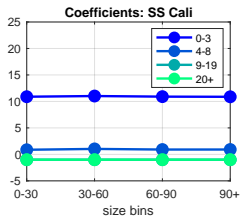
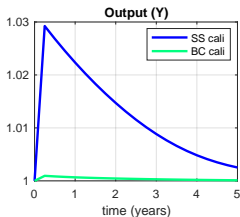


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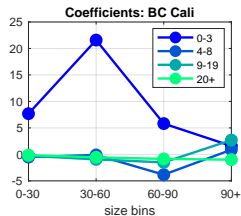
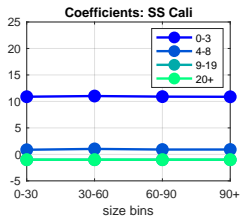
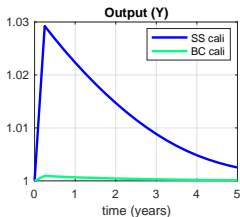
- Large firms responding more \Rightarrow larger aggregate response

Policy experiments - Debt relief



- SS calibration much more powerfull

Policy experiments - Debt relief



- SS calibration much more powerful
- Why? Debt relief help only constrained firms young, large not constrained in cyclical calibration

Conclusion

- 1 Empirics: Size is not a perfect proxy for age and vice versa
 - Size gradient of cyclicality depends on age
 - in terms of cyclicality, large firms are more alike than small firms
- 2 Model
 - financial frictions make young firms highly responsive to shocks
 - but firms grow out of financial constraint relatively fast → second mechanism is needed to get the cyclicality by size right
 - **entrants**: positive correlation of starting net-worth with productivity generates negative cyclicality gradient wrt size
 - **older firms**: heterogeneous returns to scale generate positive cyclicality gradient with respect to size
- 3 Policy implications
 - who responds drives the aggregate reaction
→ capturing the behaviour of young-large firms particularly important

Literature

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Data

Averages of Variables of Interest by Age and Size

	Age groups				Size groups			
	0-3	4-8	9-19	20+	0-30	30-60	60-90	90+
Employment	7.7	12.2	17.5	26.2	1.6	4.0	11.2	115.9
sales	17435	28038	45910	93294	4219	9333	25012	320649
Assets	18705	32859	56870	128151	10115	20451	24029	360309
Debt	10595	17615	30204	69040	5237	10809	12760	192787
Equity	4627	11155	21058	49123	4197	7620	9894	144007
DA (w)	0.85	0.79	0.69	0.62	0.75	0.75	0.73	0.68

Note: Sales, assets, debt and equity in thousands of DKK (1000 DKK = 134 EUR \approx 150-200 USD). Debt/assets (DA). Continuing firms only.

[▶ back](#)

Data

Number of observations by size and age

	Age							all
	0	[1,5)	[5,10)	[10,15)	[15,20)	[20,25)	25+	
emp<50	0.98	0.98	0.96	0.94	0.91	0.9	0.84	0.94
emp>=50	0.02	0.02	0.04	0.06	0.09	0.10	0.16	0.06
size(0-30)	0.46	0.41	0.35	0.30	0.26	0.26	0.23	0.33
size(30-60)	0.25	0.28	0.26	0.24	0.23	0.23	0.19	0.25
size(60-90)	0.23	0.26	0.31	0.33	0.35	0.33	0.32	0.30
size(90+)	0.06	0.06	0.09	0.13	0.16	0.18	0.26	0.12
all	17273	236500	168725	117111	78781	55854	115105	789349

Note: size defined on headcount employment to prevent too much switches due to hours fluctuations

[▶ back](#)

Regression framework

Goal: recover AGE \times SIZE interaction

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- *A*: age groups (0-3, 4-7, 8-19, 20+)
- *I*: employment groups (percentile cutoffs: 30,60,90,95)

▶ details

Regression framework

Goal: recover AGE \times SIZE interaction
for **levels, growth rates,**

$$X_{i,t} = \sum_j \sum_k \alpha_{j,k} \mathbb{1}_{i \in I_j} \mathbb{1}_{i \in A_k} + \varepsilon_{i,t}$$

- A: age groups (0-3, 4-7, 8-19, 20+)
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- $X_{i,t}$: i – th firm variable of interest

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for levels, growth rates, **cyclicality**,

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$$g_{i,t}^X = \sum_j \sum_k \left(\alpha_{j,k} + \beta_{j,k} g_t^Y \right) \mathbb{1}_{i \in I_j} \mathbb{1}_{i \in A_k} + \varepsilon_{i,t}$$

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- I: employment groups (percentile cutoffs: 30,60,90,95)
- $X_{i,t}$: i – th firm variable of interest
- $g_{i,t}^X$: (normalised) growth rate of $X_{i,t}$
- g_t^Y : GDP growth rate

[▶ details](#)

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for levels, growth rates, cyclicality, **effect of leverage**

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- A: age groups (0-3, 4-7, 8-19, 20+)
- I: employment groups (percentile cutoffs: 30,60,90,95)
- $X_{i,t}$: i – th firm variable of interest
- $g_{i,t}^X$: (normalised) growth rate of $X_{i,t}$
- g_t^Y : GDP growth rate
- DA_{it} : quintile of leverage distribution

[▶ details](#)

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Goal: recover AGE \times SIZE interaction
for levels, growth rates, cyclicality, effect of leverage

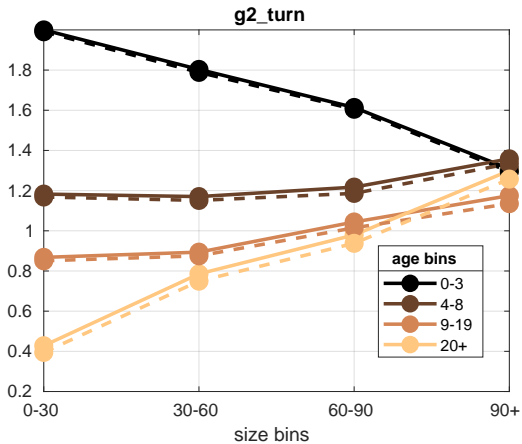
$$X_{i,t} = \sum_j \sum_k \alpha_{j,k} \mathbb{1}_{i \in I_j} \mathbb{1}_{i \in A_k} + \sum_l \gamma_l \mathbb{1}_{i \in S_l} + \varepsilon_{i,t}$$
$$g_{i,t}^X = \sum_j \sum_k (\alpha_{j,k} + \beta_{j,k} g_t^Y) \mathbb{1}_{i \in I_j} \mathbb{1}_{i \in A_k} + \sum_l (\gamma_l + \delta_l g_t^Y) \mathbb{1}_{i \in S_l} + \varepsilon_{i,t}$$
$$g_{i,t}^X = \sum_j \sum_k (\alpha_{j,k} + \beta_{j,k} g_t^Y) \mathbb{1}_{i \in I_j} \mathbb{1}_{i \in A_k} + \sum_l (\gamma_l + \delta_l g_t^Y) \mathbb{1}_{i \in S_l} + \varepsilon_{i,t}$$
$$+ \sum_m (\omega_m + \psi_m y_t) \mathbb{1}_{i \in DA_m}$$

- A: age groups (0-3, 4-7, 8-19, 20+)
- I: employment groups (percentile cutoffs: 30,60,90,95)
- $X_{i,t}$: i – th firm variable of interest
- $g_{i,t}^X$: (normalised) growth rate of $X_{i,t}$
- g_t^Y : GDP growth rate
- DA_{it} : quintile of leverage distribution
- S: 36 sectors

▶ details

Average growth rate of sales

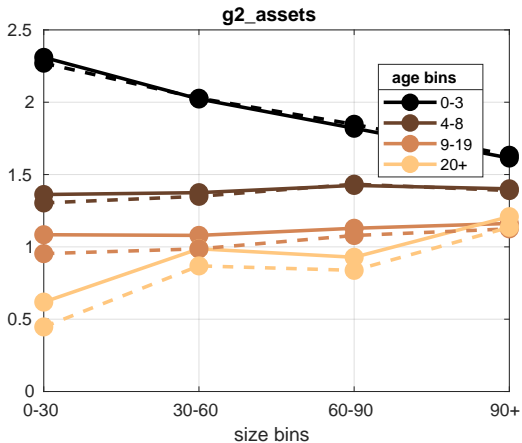
Basic moments



▶ back

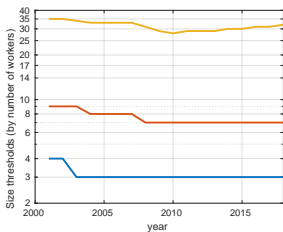
Average growth rate of assets

Basic moments

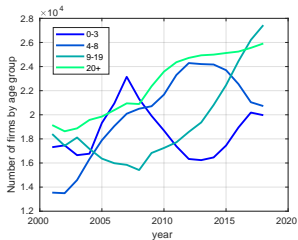


▶ back

Size Thresholds and Number of Firms in Different Age Bins



(a) Size thresholds (log scale on y-axis)

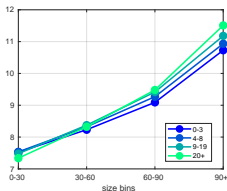


(b) Number of firms in each age group over time

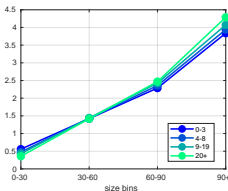
▶ back

Basic moments

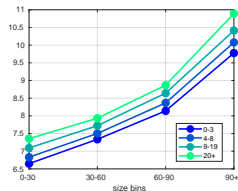
Figure: Average levels and growth rates by size and age



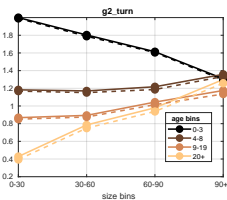
(a) (log) Sales



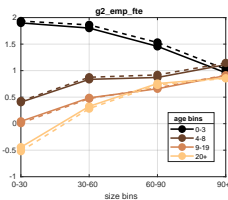
(b) (log) Employment



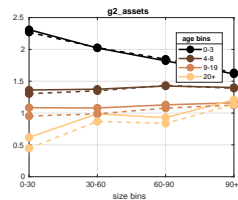
(c) (log) Assets



(d) Growth rate of sales



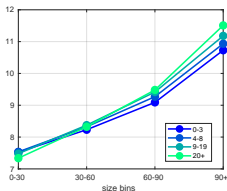
(e) Growth rate of employment



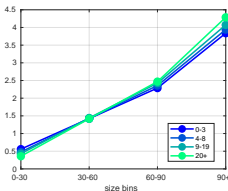
(f) Growth rate of assets

Basic moments

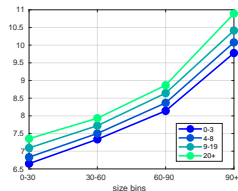
Figure: Average levels and growth rates by size and age



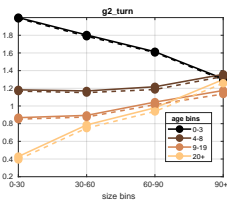
(a) (log) Sales



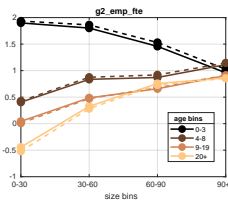
(b) (log) Employment



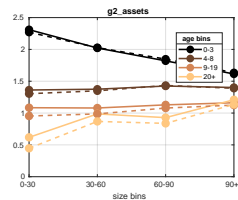
(c) (log) Assets



(d) Growth rate of sales



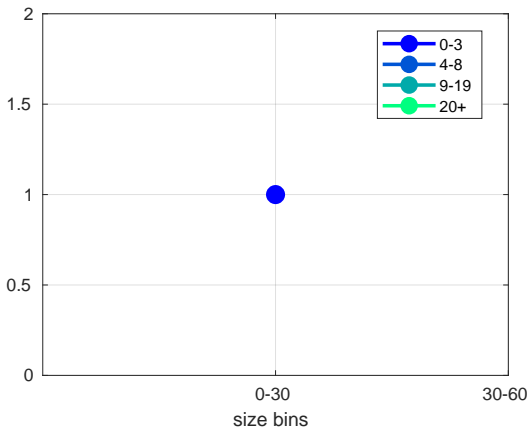
(e) Growth rate of employment



(f) Growth rate of assets

Predicted cyclicality

Sales

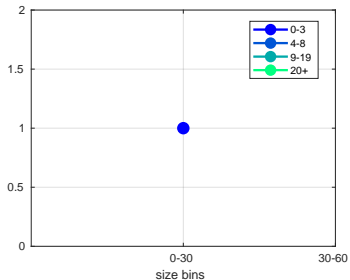
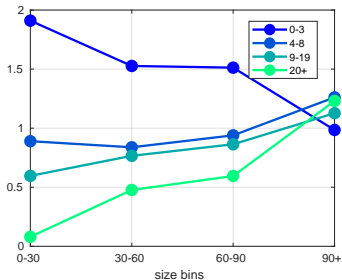


Same pattern:

- Entrants: **higher** cyclicality over all, cyclicality **falls** with size
- Everybody else: cyclicality **increases** with size

Predicted cyclicity

Assets, Debt



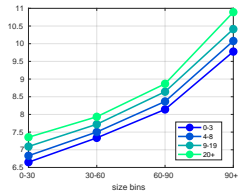
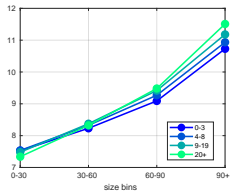
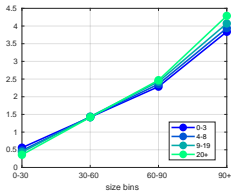
Same pattern:

- entrants more cyclical
- entrants' cyclicity decreasing in size
- for everybody else cyclicity is (weakly) increasing with size

▶ back

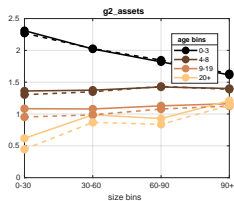
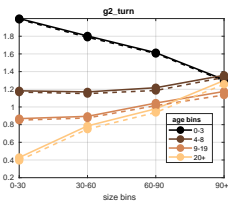
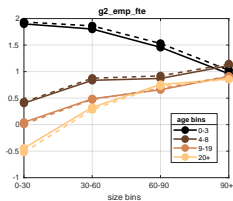
Basic moments

Levels of employment, sales and assets



Basic moments

Growth rates of employment, sales and assets



▶ back

Effects of Leverage

- Growth rate

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
y	1.528***	1.717***	1.301***	1.473***	1.289***	1.224***
	(5.25)	(5.70)	(4.30)	(4.80)	(4.54)	(4.18)
0-20	-0.045***	-0.034***	-0.022***	-0.017***	0.010***	0.017***
	(-29.33)	(-22.21)	(-16.30)	(-12.45)	(6.43)	(10.90)
20-40	-0.018***	-0.015***	-0.007***	-0.005***	0.013***	0.015***
	(-12.00)	(-9.99)	(-5.55)	(-4.05)	(8.25)	(9.67)
60-80	0.005***	0.001	-0.004**	-0.009***	-0.019***	-0.022***
	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023***	-0.031***
	(2.84)	(-2.26)	(-26.81)	(-37.76)	(-11.75)	(-15.97)
0-20 × y	-0.102	0.018	-0.395***	-0.180**	-0.503***	-0.407***
	(-1.43)	(0.25)	(-6.37)	(-2.88)	(-7.46)	(-5.91)
20-40 × y	-0.145*	-0.109	-0.145*	-0.080	-0.182**	-0.148*
	(-2.13)	(-1.59)	(-2.47)	(-1.38)	(-2.71)	(-2.22)
60-80 × y	-0.021	-0.028	0.193**	0.172**	0.111	0.090
	(-0.30)	(-0.39)	(3.11)	(2.80)	(1.56)	(1.27)
80+ × y	0.061	0.023	0.335***	0.309***	0.437***	0.354***
	(0.77)	(0.28)	(4.62)	(4.24)	(5.01)	(4.02)
Observations	595547	595547	674084	674084	594646	594646
adj-r2	0.017	0.035	0.015	0.053	0.010	0.021
Sectors	yes	yes	yes	yes	yes	yes
Clustering level	firm	firm	firm	firm	firm	firm
Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate
 - Emp: \cap

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
	1.528***	1.717***	1.301***	1.473***	1.289***	1.224***
	(5.25)	(5.70)	(4.30)	(4.80)	(4.54)	(4.18)
0-20	-0.045***	-0.034***	-0.022***	-0.017***	0.010***	0.017***
	(-29.33)	(-22.21)	(-16.30)	(-12.45)	(6.43)	(10.90)
20-40	-0.018***	-0.015***	-0.007***	-0.005***	0.013***	0.015***
	(-12.00)	(-9.99)	(-5.55)	(-4.05)	(8.25)	(9.67)
60-80	0.005***	0.001	-0.004**	-0.009***	-0.019***	-0.022***
	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023***	-0.031***
	(2.84)	(-2.26)	(-26.81)	(-37.76)	(-11.75)	(-15.97)
0-20 × y	-0.102	0.018	-0.395***	-0.180***	-0.503***	-0.407***
	(-1.43)	(0.25)	(-6.37)	(-2.88)	(-7.46)	(-5.91)
20-40 × y	-0.145*	-0.109	-0.145*	-0.080	-0.182**	-0.148*
	(-2.13)	(-1.59)	(-2.47)	(-1.38)	(-2.71)	(-2.22)
60-80 × y	-0.021	-0.028	0.193**	0.172**	0.111	0.090
	(-0.30)	(-0.39)	(3.11)	(2.80)	(1.56)	(1.27)
80+ × y	0.061	0.023	0.335***	0.309***	0.437***	0.354***
	(0.77)	(0.28)	(4.62)	(4.24)	(5.01)	(4.02)
Observations	595547	595547	674084	674084	594646	594646
adj-r2	0.017	0.035	0.015	0.053	0.010	0.021
Sectors	yes	yes	yes	yes	yes	yes
Clustering level	firm	firm	firm	firm	firm	firm
Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate

- Emp: \cap
- Sales: $+$

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
	1.528***	1.717***	1.301***	1.473***	1.289***	1.224***
	(5.25)	(5.70)	(4.30)	(4.80)	(4.54)	(4.18)
0-20	-0.045*	-0.034***	-0.022***	-0.017***	0.010***	0.017***
	(-29.33)	(-22.21)	(-16.30)	(-12.45)	(6.43)	(10.90)
20-40	-0.018*	-0.015***	-0.007***	-0.005***	0.013***	0.015***
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	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023***	-0.031***
	(2.84)	(-2.26)	(-26.81)	(-37.76)	(-11.75)	(-15.97)
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20-40 \times y	-0.145*	-0.109	-0.145*	-0.080	-0.182**	-0.148*
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Sectors	yes	yes	yes	yes	yes	yes
Clustering level	firm	firm	firm	firm	firm	firm
Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate

- Emp: \cap
- Sales: $+$
- Assets: $-$

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
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20-40	-0.018**	-0.015***	-0.007***	-0.005***	0.013***	0.015***
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	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023**	-0.031***
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	(-2.13)	(-1.59)	(-2.47)	(-1.38)	(-2.71)	(-2.22)
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Sectors	yes	yes	yes	yes	yes	yes
Clustering level	firm	firm	firm	firm	firm	firm
Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate
 - Emp: \cap
 - Sales: $+$
 - Assets: $-$
- Cyclicity

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
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60-80	0.005***	0.001	-0.004**	-0.009***	-0.019***	-0.022***
	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023***	-0.031***
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0-20 \times y	-0.102	0.018	-0.395***	-0.180**	-0.503***	-0.407***
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	(-0.30)	(-0.39)	(3.11)	(2.80)	(1.56)	(1.27)
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Sectors	yes	yes	yes	yes	yes	yes
Clustering level	firm	firm	firm	firm	firm	firm
Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate
 - Emp: \cap
 - Sales: $+$
 - Assets: $-$
- Cyclicity
 - Emp+Assets: $+$

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
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20-40	-0.018***	-0.015***	-0.007***	-0.005***	0.013***	0.015***
	(-12.00)	(-9.99)	(-5.55)	(-4.05)	(8.25)	(9.67)
60-80	0.005***	0.001	-0.004**	-0.009***	-0.019***	-0.022***
	(3.45)	(0.96)	(-3.15)	(-6.56)	(-11.94)	(-13.73)
80+	0.005**	-0.004*	-0.042***	-0.059***	-0.023***	-0.031***
	(2.84)	(-2.26)	(-26.81)	(-37.76)	(-11.75)	(-15.97)
0-20 \times y	-0.102	0.018	-0.395***	-0.180**	-0.503***	-0.407***
	(-1.43)	(0.25)	(-6.37)	(-2.88)	(-7.46)	(-5.91)
20-40 \times y	-0.145*	-0.109	-0.145*	-0.080	-0.182**	-0.148*
	(-2.13)	(-1.59)	(-2.47)	(-1.38)	(-2.71)	(-2.22)
60-80 \times y	-0.021	-0.028	0.193**	0.172**	0.111	0.090
	(-0.30)	(-0.39)	(3.11)	(2.80)	(1.56)	(1.27)
80+ \times y	0.061	0.023	0.335***	0.309***	0.437***	0.354***
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Sectors	yes	yes	yes	yes	yes	yes
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Size and Age controls	no	yes	no	yes	no	yes

t statistics in parentheses

*p < 0.05, **p < 0.01, ***p < 0.001

Effects of Leverage

- Growth rate

- Emp: \cap
- Sales: $+$
- Assets: $-$

- Cyclicality

- Emp+Assets: $+$
- Sales: 0

	(1)	(2)	(3)	(4)	(5)	(6)
	Sales	Sales	Employment	Employment	Assets	Assets
Constant	0.012*	0.007	-0.009	-0.043***	0.026***	0.014*
y	(1.99)	(1.16)	(-1.44)	(-6.69)	(4.40)	(2.31)
	1.528***	1.717***	1.301***	1.473***	1.289***	1.224***
	(5.25)	(5.70)	(4.30)	(4.80)	(4.54)	(4.18)
0-20	-0.045***	-0.034***	-0.022***	-0.017***	0.010***	0.017***
	(-29.33)	(-22.21)	(-16.30)	(-12.45)	(6.43)	(10.90)
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⇒ Leverage and Size x Age not (perfect) proxies

Steady-state calibration details

- targets:
- s-type to target size distribution
- age-dependent exogenous exit rate to target age distribution ([Andersen and Rozsygal, 2021](#))
- size x age distribution:
 - initial net worth of entrants (n_0) to target size of entrants
 - superstar productivity z^* : average employment of firms 20+

Cyclical calibration details

- targets: relative cyclicity by size and age, size of the recession, growth rate of young-small firms
- calibration instruments: two shocks + two features = 9 new parameters
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 - 1 collateral ϕ_0 relative cyclicity of small entrants
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- distribution of η - cyclicity of older firms
 - 1 $\eta_1 - \eta_3$: relative cyclicity of respective group
 - 2 η_4 : average $\eta = 1$
- distribution of initial net worth
 - 1 $n_2 - n_4$: declining cyclicity of entrants
 - 2 n_1 : average employment growth of smallest entrants

Model equations

- final good manufacturer:

- production function $Q = \left(\int_0^G q_i^\theta di \right)^{\frac{1}{\theta}}$

- profits $\pi = \left(\int_0^G q_i^\theta di \right)^{\frac{1}{\theta}} - \int_0^G p_i q_i di$

- FOC $q_i = p_i^{-\epsilon} Q$

- zero profits $Q = \int_0^G p_i q_i di$

- aggregation accounting

- final goods resource constraint: $Q = C + I + M$

- aggregate output $Y = C + I + G$

- intermediate goods $M = \int_0^G m_i di$.

- intermediate good production

- production function: $q_i = z_i f(k_i, l_i, m_i)^{\eta_i}$

- revenue: $p_i q_i = z^\theta f(k_i, l_i, m_i)^{\eta\theta} Q^{1-\theta}$

- value added: $y = p_i q_i - m_i$

- profit: $\pi(k, z) = \max_{l, m \geq 0} z^\theta f(k, l, m)^{\eta\theta} Q^{1-\theta} - wl - m$

- capital evolution $\dot{k} = i - \delta k$

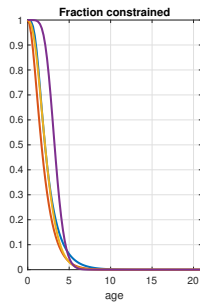
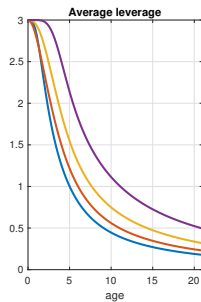
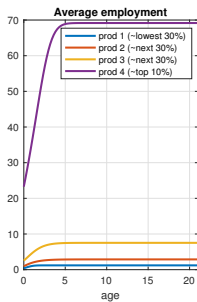
Model

Calibration

	Interpretation	Value	Source
r	Discount rate	0.0202	2% yearly real interest rate
z	Productivity distribution	-	See text
η_z	Returns to scale distribution	-	See text
ζ_z	Exit rates	-	See text
θ	Substitution across varieties	0.9	10% markup in frictionless model
α	Labor-capital ratio in prod fun	7.208	Aggregate L
β	Intermediate-capital ratio in prod fun	0.3703	Aggregate M
μ_0	Firm entry rate	0.0834	Normal total mass of firms to one
$\bar{\phi}$	S.s. collateral limit	3	Maximum leverage
δ	Depreciation rate	0.1054	10% annual rate
\bar{n}	Net worth where start paying dividends	38.78	Normalisation
α_s	Rate transition to superstar firm	5e-5	0.5% of firms are superstar
z_s	Superstar productivity	1.2803	Employment share of firms age 20+
χ	Labor disutility shifter	0.0128	Labor share of income
η	Labor supply elasticity	0.5	Real wage flexibility

Model results

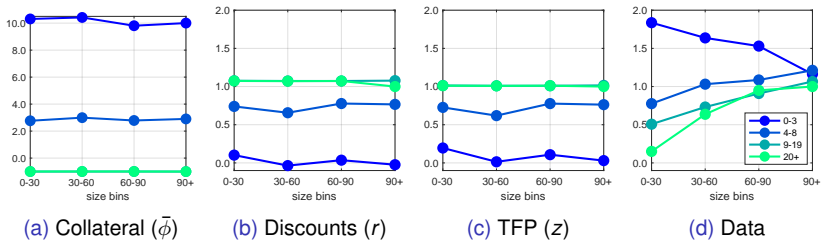
Firm evolution by age



Model results

Basic model

Figure: Cyclicity of employment



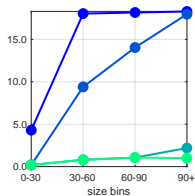
(normalised relative to oldest-largest (age 20+ size 90+) bin)

▶ back

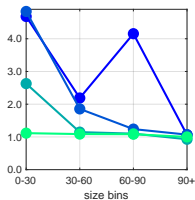
Model results

Full model

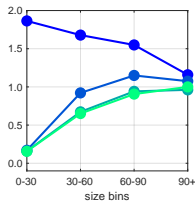
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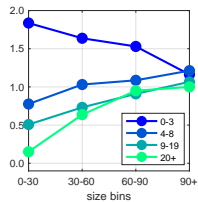
(a) Het. η_s



(b) Het. n_s^e



(c) Full model



(d) Data

▶ back

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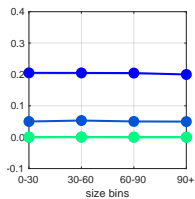
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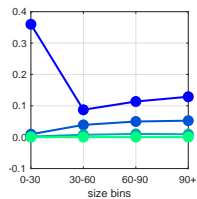
Model results

Growth rates

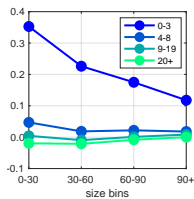
Figure: Average growth rate of employment



(a) Basic model



(b) Full model



(c) Data

▶ back